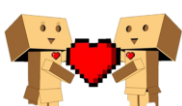
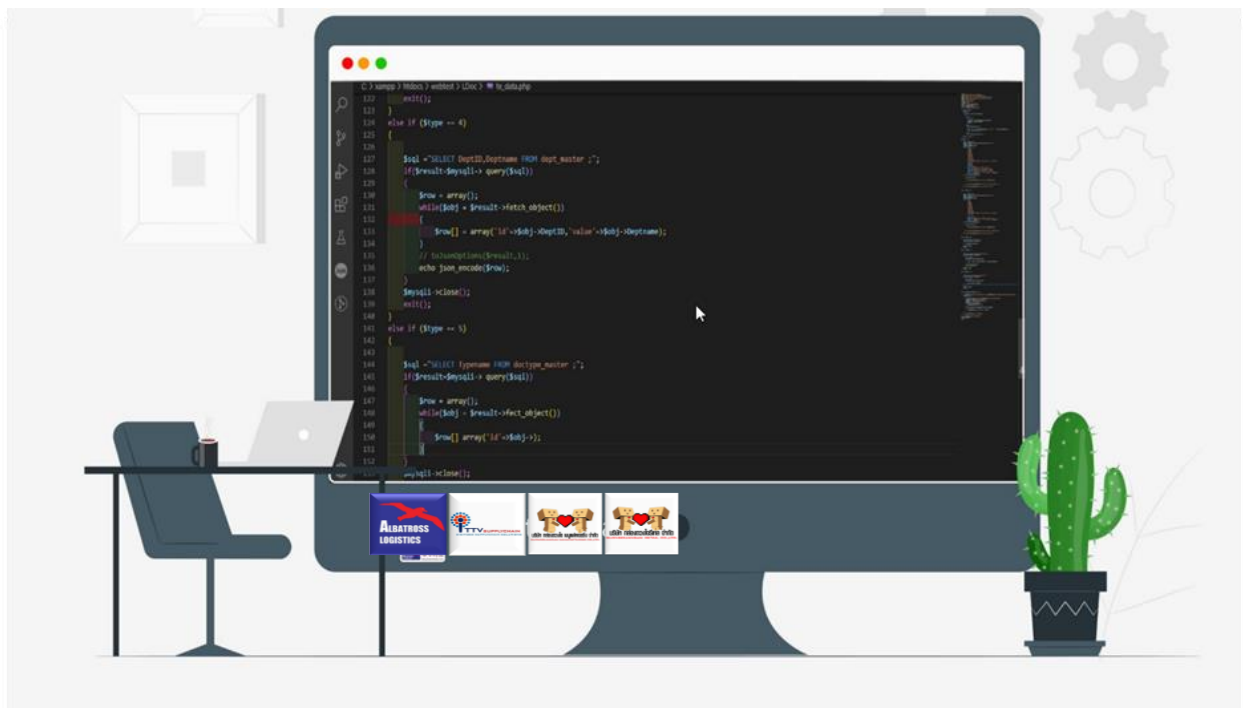




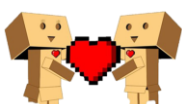
USER MANUAL CRM All Together (GDJM) Version 1.0.0





Content

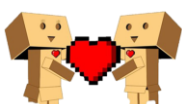
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“Be the number one in the packing”

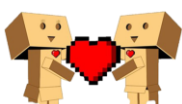


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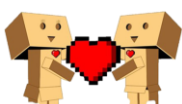


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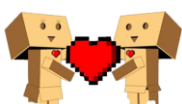


การเข้าระบบ User Log in

เว็บเบราว์เซอร์ Internet





1. Username
2. Password 12345 (รหัสเริ่มต้น)
3. กด Log in





Main Menu

-  Dashboard GDJ
-  Overview

-  APPROVE
 - Approved by GM
-  APPS
 - Customer Input Data
 - Get Requirement
 - Kick Off
 - FFIC
 - Prototype
 - Quotations
 - Customer approved
 - Negotiate pricing
 - Customer issued PO
 - Mass Production
 - Knowledge



"Be the number one in the packing"



>Dashboard GDJ



CRM

Dashboard GDJ

Overview

APPROVE

Approved by GM

APPS

Customer Input Data

Get Requirement

Kick Off

FFIC

Prototype

Quotations

Customer approved

Negotiate pricing

Customer issued PO

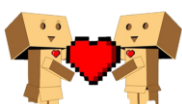
Mass Production

Dashboard | Dashboard

ABT00254 Available

Category	Progress
Automotive	4/6
Electronic	0/6
Consumer	0/6
Furniture	0/6
Equipment & Office Supp...	0/6
Fruit Export	0/6
Cosmetic & Health...	0/6
Fashion & Sport	0/6
Household appli...	0/6
IT	0/6
Other	2/6

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"Be the number one in the packing"



>Overview



CRM

ABT00254
Available

Dashboard GDJ

Overview

APPROVE

- Approved by GM

APPS

- Customer Input Data
- Get Requirement
- Kick Off
- FFIC
- Prototype
- Quotations
- Customer approved
- Negotiate pricing
- Customer issued PO
- Mass Production
- Knowledge

Overview
Overview

All Customer
6

All Package
20

All Item
33

Process

Number of Package Code in each process

Process	Count
#1	3
#2	1
#3	5
#4	2
#5	2
#6	0
#7	0
#8	0
#9	0
#10	1
#11	0
#12	6

- #1 = "Visit customer & get requirement"
- #2 = "Submitted requirement to R&D (Kick Off)"
- #3 = "R&D prepare Drawing & FFIC"
- #4 = "NPDVC Meeting"
- #5 = "Drawing & FFIC Approved by MD"
- #6 = "Production prepare prototype"
- #7 = "Submitted quotation to customer"
- #8 = "Prototype and drawing approved by customer"
- #9 = "Customer negotiate pricing"
- #10 = "Customer approved quotation"
- #11 = "Customer issued PO "
- #12 = "Mass production"

#1

#2

#3

#4

#5

#6

#7

#8

#9

#10

#11

#12

SHOW ENTRIES

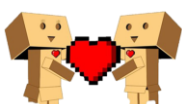
SEARCH:

NO#	CUSTOMER	PACKAGE	BUDGET	PCS	BAHT
1	Customer Test	M2			
2	SHISEIDO (THAILAND) CO. Ltd,	Shiseido (L) (RSC)			
3	CK ENGINEERING PRODUCTS COMPANY LIMITED	PAPER PAD 868*1122 MM.			

Showing 1 to 3 of 3 entries

Previous 1 Next

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Version 1.0.0



"Be the number one in the packing"



>Approved by GM

>>Drawing & FFIC Approved by MD

CRM Dashboard GDD Overview

Approved by GM

APPS

- Customer Input Data
- Get Requirement
- Kick Off
- FFIC
- Prototype
- Quotations
- Customer approved
- Negotiate pricing

Drawing & FFIC Approved by MD

SHOW 10 ENTRIES SEARCH:

NO#	COMPANY	COMPANY CODE	PACKAGE CODE	TYPE	VOLUME		DUE DATE
					PCS	BAHT	
1	Customer Test	Test	M6	Re-design			19-10-2021
2	Customer one	ONE	O1	Re-design			01-01-1900

Showing 1 to 2 of 2 entries

Previous 1 Next

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>>>Customer Detail

CRM Dashboard GDD Overview

Approved by GM

APPS

- Customer Input Data
- Get Requirement
- Kick Off
- FFIC
- Prototype
- Quotations
- Customer approved
- Negotiate pricing

M6

Back Approve

Customer Detail Item Price / Cost

COMPANY NAME: Customer Test

COMPANY CODE: Test

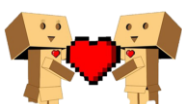
BUSINESS TYPE / PRODUCT: Automotive

COMPANY LOGO: No image

COMPANY PRODUCT: No image

LOCATION: <https://www.google.co.th/maps/place/%E0%B9%82%E0%B8%A3%E0%B8%9A%E0%B8%B4%E0%B8%99%E0%B8%AA%E0%B8%B1%E0%B8%99+%E0%B8%9A%E0%B9%88%E0%B8%AD%E0%B8%A7%E0%B8%B4%E0%B8%99/@13.0396126,101.0809638,17z/data=!3m1!4b1!4m5!3m4!>

ADDRESS: หมู่ที่ 6 354 ราชการขุขันธ์ สาขาศึกษา - ตำบลสารคาม ตำบล บ่อวิน อำเภอศรีราชาชลบุรี 20230





>>>Item

CRM Dashboard GDJ Overview APPROVE Approved by GM APPS Customer Input Data Get Requirement Kick Off FFIC Prototype Quotations Customer approved Negotiate pricing

M6 | Drawing & FFIC Approved by MD | M6

Back Item Price / Cost

Customer Detail

SHOW 10 ENTRIES SEARCH:

NO#	PRODUCT NAME	MATERIAL SPEC	BOARD	FLUTE
1	partition A	KA	Single Face	AB
2	partition B	KA	Single Face	AB

Showing 1 to 2 of 2 entries

Previous 1 Next

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>>>> Question



Detail

Question FFIC

PRODUCT NAME: partition A PRODUCT NUMBER: DESIGN ASSESSMENT RESULT LEVEL: Box/Partition Process Time: 0 hrs

PACKAGE TYPE: RSC PRINT COLOR: White

CORRUGATED PAPER TYPE: KA BOARD STYLE: Single Face FLUTE TYPE: AB

Product Details

PICTURE PRODUCT: DIMENSION PRODUCT (D) (MM): L: 30 W: 30 WT (KG):

Requirement form sale&marketing

DWG

Cost

Prototype

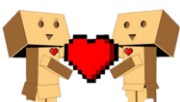
Fitting

Trial List

Special Order

MORE DETAILS FOR DESIGN

Close



"Be the number one in the packing"



>>>> FFIC



Date: _____
✕

Request
FFIC

Package Information

PACKAGE CODE t1	DIMENSION MM L 10	W 10	H
DRAWING NO n1	PACKAGE WEIGHT KG WT		
MATERIAL SPEC KA	PACKAGE TYPE RSC		

Customer Information refer sale marketing information

COMPANY NAME Customer Test	PRODUCT PICTURE
PRODUCT partison A	
DIMENSION MM L W H	
PRODUCT WEIGHT (KG) WT	
PRODUCT MATERIAL partison A	PRODUCT CODE partison A
PART NO	SKU NO partison A

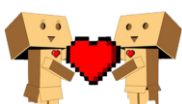
Product Benchmark

	EXISTING PROVIDER 1	EXISTING PROVIDER 2
Form : Design, Dimension		
DESIGN BY		
GD3 13_form_pic_gfj_sample.pdf	EXISTING PROVIDER 1	EXISTING PROVIDER 2
Function		
GD3 13_func_pic_gfj_sample.pdf	EXISTING PROVIDER 1	EXISTING PROVIDER 2
Innovation		
GD3 13_inno_pic_gfj_sample.pdf	EXISTING PROVIDER 1	EXISTING PROVIDER 2

Package Cost

	COST BY	COST BY
MATERIAL (INCLUDE SPEC., QUALITY)		
1	THB/Pcs 7%	THB/Pcs
OVERHEAD COST BLD		
2	THB/Pcs 13%	THB/Pcs
MATERIAL HANDLING AND PRODUCTION PROCESS		
3	THB/Pcs 20%	THB/Pcs
TRANSPORT COST AND SOLUTION		
4	THB/Pcs 27%	THB/Pcs
TOTAL COST		
10	THB/Pcs 67%	THB/Pcs
OVERHEAD COST GDJR (6%)		
0.60	THB/Pcs 4%	THB/Pcs
MARGIN (INCLUDE MANAGEMENT FEE (60%))		
4.24	THB/Pcs 29%	THB/Pcs
TOTAL		
14.84	THB/Pcs	

Close



"Be the number one in the packing"



>>> Price/Cost

5

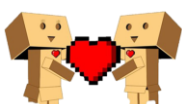
7

6

Add Comment

				COMPARER RESULT				COMPARER SELLING PRICE			
MATERIAL ITEM NAME	QD3	SUP1	SUP2	SELLING PRICE CONFIRMED	% MARGIN						
partition A	12.72	13.99	19.08	1	10						
partition B	12.72	13.99	19.08	6	10						

QD3										SUPPLIER 1							
MATERIAL ITEM NAME	MATERIAL	OVERHEAD COST RAO	HANDLING & PROCESS	TRANSPORT & VMI	SUB TOTAL	OVERHEAD COST QD3R	MARGIN (40%)	TOTAL	SELLING PRICE	MARGIN	COST	TRANSPORT & VMI	SUB TOTAL	OVERHEAD COST QD3R	MARGIN (40%)	TOTAL	SEI PR
partition A	1	2	3	4	10	0.60	4.24	14.84	12.72	20	5	6	11	0.60	4.66	16.32	13.
partition B	1	2	3	4	10	0.60	4.24	14.84	12.72	20	5	6	11	0.60	4.66	16.32	13.



"Be the number one in the packing"



>Customer Input GDJ

>> Create customer

CRM

Dashboard GDJ

Overview

Approved by GM

Customer Input Data

Get Requirement

Kick Off

FFIC

Prototype

Quotations

Customer approved

Negotiate pricing

Customer issued PO

Mass Production

Knowledge

Customer | > Customer

Create Customer

SHOW 10 ENTRIES

SEARCH:

NO#	COMPANY NAME	COMPANY CODE
1	Customer Test	Test
2	SHISEIDO (THAILAND) CO. Ltd.	SSD
3	Test create	TC
4	Customer one	ONE
5	CK ENGINEERING PRODUCTS COMPANY LIMITED	
6	KYB Steering (Thailand) Co.,Ltd	KYB

Showing 1 to 6 of 6 entries

Previous 1 Next

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Create Customer

COMPANY NAME

COMPANY CODE

BUSINESS TYPE

CUSTOMER LOGO

BUSINESS PRODUCT

LOCATION

ADDRESS

PHONE OFFICE

CONTACT RELATION

CARTON BOX & PACKING MATERIAL BUDGET

WORK DAY

WORK TIME

APPROACH PRODUCT

Contacts

+ Add Contacts

เพิ่มข้อมูลผู้ติดต่อ

NAME

POSITION

EMAIL

PHONE NUMBER

CONTACT AUTHORITY

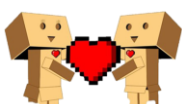
ลบข้อมูลผู้ติดต่อ

Delete

Success

Cancel

ใส่ข้อมูลลูกค้า



"Be the number one in the packing"



>> Edit Customer

NO#	COMPANY NAME	COMPANY CODE
1	Customer Test	Test
2	SHISEIDO (THAILAND) CO. Ltd.	SSD
3	Test create	TC
4	Customer one	ONE
5	CK ENGINEERING PRODUCTS COMPANY LIMITED	
6	KYB Steering (Thailand) Co.,Ltd	KYB

>>>Detail

1. สร้างรหัสแพ็คเกจ (Create Package Code)

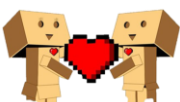
นำไฟล์รหัสแพ็คเกจเข้า (Import File Package Code)

ส่งอีเมล (Send Email Meetings)

2. เลือก Detail (Select Detail)

3. แก้ไข Detail (Edit Detail)

4. บันทึก (Save)





>>> Package Code

SHISEIDO (THAILAND) CO. Ltd, | Customer > SHISEIDO (THAILAND) CO. Ltd,

Back Create Package Code Import File Package code Send Email Meetings

SHISEIDO (THAILAND) CO. Ltd,

Detail Package Code

SHOW 10 ENTRIES SEARCH:

	PACKAGE CODE	TYPE	SUBMIT / ITEM	VOLUME	
				PCS	BAHT
	Shiseido (XL) (RSC)	Re-design	2 / 2		
2	Shiseido (L) (RSC)	Re-design	1 / 2		

Showing 1 to 2 of 2 entries

Previous 1 Next

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>>>> Detail Package code

Shiseido (XL) (RSC) | Customer

นำเข้ารายการสินค้าเข้าระบบ

สร้างรายการสินค้า

Import File Excel

CHOOSE EXCEL FILE BROWSE

Success Cancel

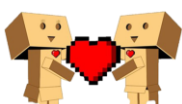
ลบแพ็คเกจ

3. แก้ไขข้อมูล

4. บันทึก

Save

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"Be the number one in the packing"



>>>>Item

CRM

Dashboard GDJ

Overview

APPROVE

Approved by GM

APPS

Customer Input Data

Get Requirement

Kick Off

FFIC

Prototype

Quot

Customer approved

Negotiate pricing

Customer issued PO

Mass Production

Knowledge

Shiseido (XL) (RSC) | Customer > SHISEIDO (THAILAND) CO. Ltd, > Shiseido (XL) (RSC)

Back Create Material Item Import Material Item

Shiseido (XL) (RSC)

Feasibility Review Price / Cost Quotation to customer

Prototype and drawing approved by customer

SHOW 10 ENTRIES SEARCH:

NO#	MATERIAL ITEM NAME	MATERIAL SPEC	DATA INTEGRITY	STATUS	DATE
1	Shiseido (XL) (RSC)		100%	Mass production	09-10-2021 12:29:31
2	Partition A	CA	90%	Mass production	09-10-2021 13:03:18

Showing 1 to 2 of 2 entries

Previous 1 Next

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>>>>Requestion



Detail

Requestion PFIC

MATERIAL ITEM NAME: Shiseido (XL) (RSC)

MATERIAL ITEM CODE: -

DESIGN ASSESSMENT RESULTS LEVEL: Box_Partition, Process Time : 3.5 - 4 hrs

PACKAGE TYPE: RSC

PRINT COLOR: Black

CORRUGATED PAPER TYPE: -

BOARD STYLES: Single Wall

FLUTE TYPES: C

Product Details

PICTURE PRODUCT: Shiseido (XL) (RSC)_1009122931_38D.JPG

DIMENSION PRODUCT (OD) MM: L, W, H, WT (KG.)

DIMENSION PRODUCT (ID) MM: L: 600, W: 330, H: 240, WT (KG.): 15

Requirement form sale&marketing

DWG: ESTIMATE DATE RECEIVED: 14-10-2021

Cost: ESTIMATE DATE RECEIVED: 15-10-2021

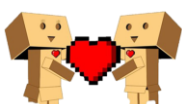
Prototype: Need prototype 16 Oct 2021. ESTIMATE DATE RECEIVED: 20-10-2021

Fitting

Trial Lot

Special Order

MORE DETAILS FOR DESIGN



"Be the number one in the packing"



>>>>FFIC

Detail

Requestion
FFIC
4.เลือก

Package Information

PACKAGE CODE: _____

DRAWING NO: _____

MATERIAL SPEC: _____

DIMENSION MM: L _____ W _____ H _____

PACKAGE WEIGHT KG: WT _____

PACKAGE TYPE: RSC _____

Customer Information refer sale marketing information

COMPANY NAME: _____

PRODUCT: Shiseido (XL) (RSC)

DIMENSION MM: L 600 W 330 H 240

PRODUCT WEIGHT (KG): WT 1.8

PRODUCT MATERIAL: Shiseido (XL) (RSC)

PRODUCT CODE: Shiseido (XL) (RSC)

PART NO: -

SKU NO: Shiseido (XL) (RSC)

PRODUCT PICTURE

Product Benchmark

EXISTING PROVIDER 1: _____

EXISTING PROVIDER 2: _____

Form : Design, Dimension

DESIGN BY: _____

GD3: _____

EXISTING PROVIDER 1: _____

EXISTING PROVIDER 2: _____

>>>> Feasibility Review

CRM
Shiseido (XL) (RSC) | Customer > SHISEIDO (THAILAND) CO. LTD. > Shiseido (XL) (RSC)
ABT00254 Available

Back
Create Material Item
Import Material Item

Shiseido (XL) (RSC)

Detail Package Code
Feasibility Review
Price / Cost
Quotation to customer
Prototype and drawing approved by customer

CONTACT AUTHORITY

Janpen Hemawat, jjanwat siripong, jkanyaporn Promwilham.

Feasibility Review

CUSTOMER NAME: SHISEIDO (THAILAND) CO. LTD.

MODEL: Shiseido (XL) (RSC)

MATERIAL NUMBER: -

MATERIAL NAME: Shiseido (XL) (RSC) , Partition A ,

ISSUE DATE: 18-11-2021

Our product quality new model team has considered the following questions, not intended to be all-inclusive in performing a feasibility evaluation. The drawing and/or specifications provided have been use as basis for analyzing the ability to meet all specified requirements. All "N/C" answer are supported with attached comments identifying our concerns and/or proposed changes as to meet the specified requirements.

Item no	Yes	No	Consideration	Comment
1	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
2	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
3	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
4	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
5	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
6	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
7	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
8	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	
9	<input checked="" type="radio"/>	<input type="radio"/>	สามารถผลิตได้ตามข้อกำหนดที่ระบุไว้หรือไม่ (ดูข้อ 2)	

Conclusion

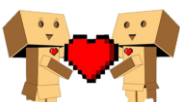
Feasible สามารถผลิตได้ตามข้อกำหนด

Feasible สามารถผลิตได้ตามข้อกำหนด

Not Feasible ไม่สามารถผลิตได้ตามข้อกำหนด

Not Feasible ไม่สามารถผลิตได้ตามข้อกำหนด

Sign-off: _____ MFG: _____



"Be the number one in the packing"



>>>> Price/Cost

Shiseido (XL) (RSC)

COMPARE RESULT

MATERIAL ITEM NAME	GDJ	SUP1	SUP2	MINIMUM PRICE	% MARGIN
Shiseido (XL) (RSC)					
Partition A					

COMMENT

MATERIAL ITEM NAME	R&D	SALESMARKETING	BD DEPT	MANUFACTURING	SHE	VPVP
Shiseido (XL) (RSC)						
Partition A						

GDJ

MATERIAL ITEM NAME	MATERIAL	OVERHEAD COST R&D	HANDLING & PROCESS	TRANSPORT & VMI	SUB TOTAL	OVERHEAD COST GDJR	MARGIN (40%)	TOTAL	SELLING PRICE	MARGIN	COST	TRANSPORT & VMI	SUB TOTAL	OVERHEAD COST GDJR	MAR (40%)
Shiseido (XL) (RSC)									0	%					
Partition A	๘0	๘	10	9	85	5.10	36.04	126.14	90.1	%					

Supplier 1

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>>>> Quotation to customer

Shiseido (XL) (RSC)

Quotation to customer

REF20211016502

DATE UPDATE: 16-10-2021 BY: จักรกริช วัฒนวิเศษ

REF20211016501

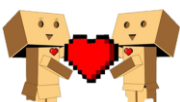
FILE QUOTATIONS

- REF20211016502_Quotation_11012021.pdf

FILE DRAWING

- REF20211016502_Masstige L.pdf
- REF20211016502_Masstige S.pdf
- REF20211016502_Approved drawing after editing_Customer.pdf

เลือก





>>>>Prototype and drawing approved by customer

CRM

Dashboard GDJ

Overview

APPROVE

Approved by GM

APPS

Customer Input Data

Get Requirement

Kick Off

FFIC

Prototype

Quotations

Customer approved

Negotiate pricing

Customer issued PO

Mass Production

Knowledge

Shiseido (XL) (RSC) | Customer > SHISEIDO (THAILAND) CO. Ltd, > Shiseido (XL) (RSC)

Back Create Material Item Import Material Item

Shiseido (XL) (RSC)

Detail Package code Item Feasibility Review Price / Cost Quotation to customer

Prototype and drawing approved by customer

16-10-2021 11:45:03

ดาวน์โหลด

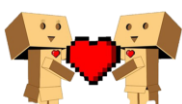
FILE

202110161145_5_Approved drawing after editing_Customer.pdf

REMARKS

Waiting 2 more type

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"Be the number one in the packing"



>Get requirement

>> Visit customer & get requirement

NO#	COMPANY	COMPANY CODE	PACKAGE CODE	TYPE	SUBMIT / ITEM
1	SHISEIDO (THAILAND) CO. Ltd.	SSD	Shiseido (L) (RSC)	Re-design	1 / 2
2	Customer Test	Test	M2	New Design	1 / 2
3	CK ENGINEERING PRODUCTS COMPANY LIMITED		PAPER PAD 868*1122 MM.	RSC	1 / 1

Showing 1 to 3 of 3 entries

Previous 1 Next

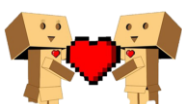
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>>> Create Material Item

2.เลือกสร้างรายการ

3.ใส่ข้อมูล

4.บันทึก



"Be the number one in the packing"



>>> Detail & Edit

CRM | Shiseido (L) (RSC) | Customer > SHISEIDO (THAILAND) CO. Ltd, > Shiseido (L) (RSC)

APPROVE: Approved by GM

APPS: Customer Input Data, **Get Requirement**, Kick Off, FFIC, Prototyping, Quotation, Customer approved, Negotiate pricing, Customer issued PO, Mass Production, Knowledge

ABT00254 Available

Shiseido (L) (RSC)

SHOW 10 ENTRIES SEARCH:

NO#	MATERIAL ITEM NAME	MATERIAL SPEC	DATA INTEGRITY	STATUS	DATE
1	Shiseido (L) (RSC)	KI150/CA105/KI150	90%	Visit customer & get requirement	09-10-2021 12:32:57
2	Partition A	CA	40%	Visit customer & get requirement	09-10-2021 13:46:32

Showing 1 to 2 of 2 entries

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2.ViewDetail

Detail

Requestion

MATERIAL ITEM NAME: Shiseido (L) (RSC) | MATERIAL ITEM CODE: | DESIGN ASSESSMENT RESULTS LEVEL: Box Only | Process Time : 2.3 - 3 hrs

PACKAGE TYPE: RSC | PRINT COLOR: Black

CORRUGATED PAPER TYPE: KI150/CA105/KI150 | BOARD STYLES: Single Wall | FLUTE TYPES: C

Product Details

PICTURE PRODUCT: Shiseido (L) (RSC)_1009123257_SSD.JPG

DIMENSION PRODUCT (OD) MM: L, W, H, WT (KG)

DIMENSION PRODUCT (ID) MM: L: 340, W: 200, H: 220, WT (KG): 15

Requirement form sale&marketing

DWG | ESTIMATE DATE RECEIVED: 14-10-2021

4.แก้ไข

Product Details

PICTURE PRODUCT (DWG): | Shiseido (L) (RSC)_1009123257_SSD.JPG

DIMENSION PRODUCT (OD) MM (L,W 40%): L*, W*, H, WT (KG)

DIMENSION PRODUCT (ID) MM (L,W 40%): L*, W*, H, WT (KG)

Requirement form sale&marketing (10%)

Re-design | ESTIMATE DATE RECEIVED: 14-10-2021

Cost | ESTIMATE DATE RECEIVED: 15-10-2021

Prototype: Need prototype 16 Oct 2021 | ESTIMATE DATE RECEIVED: 20-10-2021

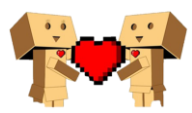
Fitting

Trial Lot

Special Order

MORE DETAILS FOR DESIGN

5.บันทึก



"Be the number one in the packing"



> Kick off

>> Submitted requirement to R&D (Kick Off)

NO#	PERSON IN CHARGE	CUSTOMER NAME	NUMBER OF PACKAGE CODE
1	Natchanon Lakthong	Customer Test	1

>>>Package Code

Save of attendees

IDENTIFY THE ATTENDEES

jirawat siripong * Kanyaporn Promwiharn * Weerapong Suriyon * Arunrat Maiman * Paveena Phankhetkan *

Janpen Hemawat

jirawat siripong

Kanyaporn Promwiharn

Weerapong Suriyon

Save of attendees

IDENTIFY THE ATTENDEES

jirawat siripong * Kanyaporn Promwiharn * Weerapong Suriyon * Arunrat Maiman * Paveena Phankhetkan *

Package Code Feasibility Review

NO#	PACKAGE CODE	PACKAGE TYPE
1	M4	New Design

partition A

MATERIAL ITEM NAME (EN)

partition A

PACKAGE TYPE (EN)

BIC

CORRUGATED PAPER TYPE (EN)

KA

BOARD STYLUS(S)

Single Face

DIMENSION PRODUCT (EN) (MM, IN, CM, IN)

1* 10 10 10 WT (KG)

2* 10 10 10 WT (KG)

Requirement form sale&marketing (10%)

Cost

Prototype

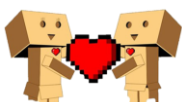
Filing

Trial Lot

Special Order

NOTE DETAILS FOR DESIGN

Save



"Be the number one in the packing"



>>> Feasibility Review

1.เลือก Feasibility Review

2. check point & ใ้ข้อมูล

3. no Sign

4. กดส่ง อีเมล

5. บันทึก

Feasibility Review Form

CUSTOMER NAME : Customer Test

MODEL : 1 package code MATERIAL NAME : partition A.

MATERIAL NUMBER : ISSUE DATE : 18-11-2021

Feasibility considerations

Our product quality New model team has considered the following questions, not intended to be all-inclusive in performing a feasibility evaluation. The drawing and/or specifications provided have been use as basis for analyzing the ability to meet all specified requirements. All "NO" answer are supported with attached comments identifying our concerns and/or proposed changes us to meet the specified requirements.

Item no	Yes	No	Consideration	Comment
1	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการผลิต (Production cost)	
2	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการขนส่ง (Transportation cost)	
3	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการดำเนินงาน (Operating cost)	
4	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการดำเนินงาน (Operating cost)	
5	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการดำเนินงาน (Operating cost)	
6	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการดำเนินงาน (Operating cost)	
7	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการดำเนินงาน (Operating cost)	
8	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการดำเนินงาน (Operating cost)	
9	<input type="radio"/>	<input type="radio"/>	พิจารณาต้นทุนการดำเนินงาน (Operating cost)	

Conclusion

Feasible

Feasible

Not Feasible

Not Feasible

Save

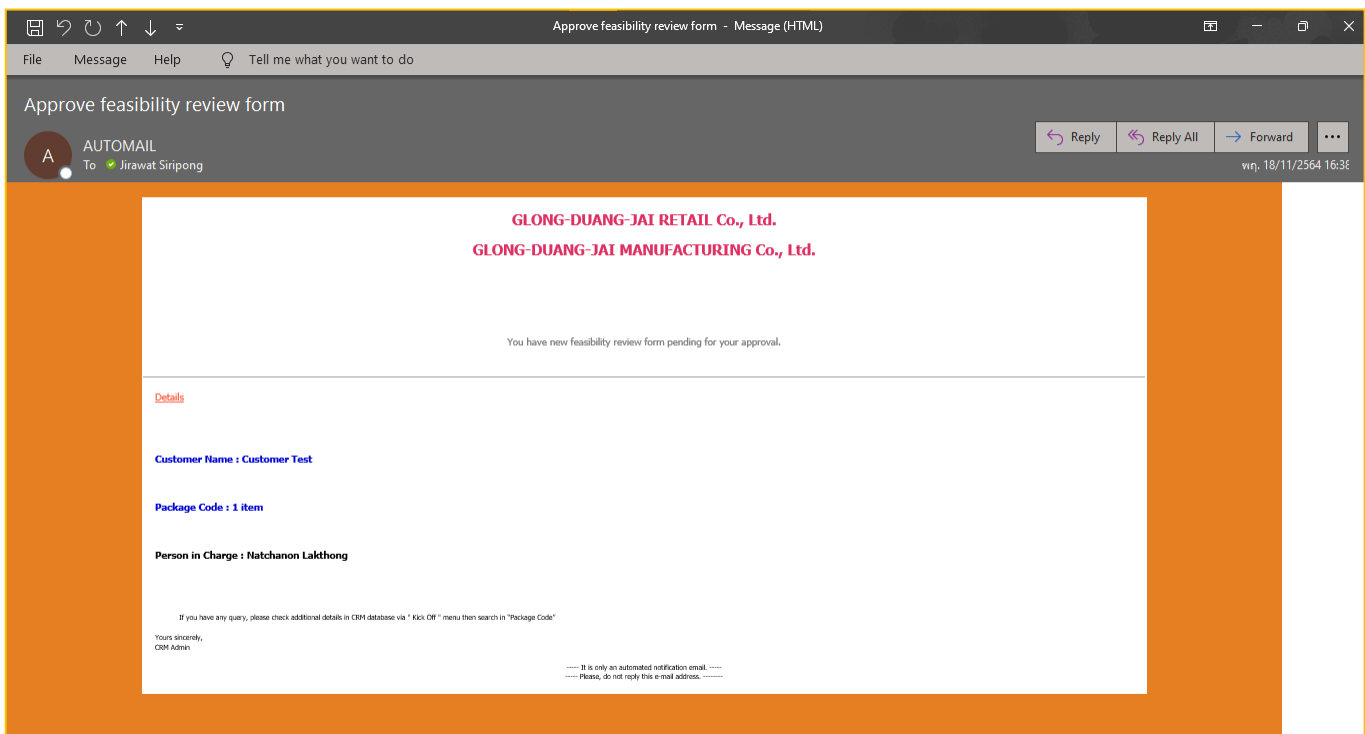
Send an email to sign-off

Sign-off

Sale : Sign MFG : Sign

R&D : Sign WF : Sign

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"Be the number one in the packing"



>FFIC

>> Pending Design Dept. Approve & Pending R&D Dept. Approve

1.เลือก Pending Design Dept. Approve

2.เลือก

NO#	COMPANY	COMPANY CODE	PACKAGE CODE	TYPE	PCS	BAHT	DUE DATE
1	Customer Test	Test	C11	Re-design			05-11-2021
2	CK ENGINEERING PRODUCTS COMPANY LIMITED		CONNER 50*50*490 MM.	RSC			20-11-2021
3	CK ENGINEERING PRODUCTS COMPANY LIMITED		CONNER 50*50*100 MM.	RSC			21-11-2021
4	CK ENGINEERING PRODUCTS COMPANY LIMITED		CARTON BOX 180*280*153 MM.	RSC			20-11-2021
5	CK ENGINEERING PRODUCTS COMPANY LIMITED		COVER 1132*873*90 MM.	RSC			21-11-2021

Showing 1 to 5 of 5 entries

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>>>Info FFIC

3.InfoFFIC

Design, R&D Approve

NO#	PRODUCT NAME	MATERIAL SPEC	BOARD	FLUTE	DESIGN	COST	DUE DATE
1	CONNER 50*50*490 MM.	KA	Single Wall	BC	No	No	20-11-2021

Showing 1 to 1 of 1 entries

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>>>>FFIC

Info FFIC
✕

FFIC
Follow-up R&D

Package Information

PACKAGE CODE	<input type="text"/>	DIMENSION MM	L	<input type="text" value="0"/>	W	<input type="text" value="0"/>	H	<input type="text" value="0"/>
DRAWING NO	<input type="text"/>	PACKAGE WEIGHT KG	WT <input type="text"/>					
MATERIAL SPEC	<input type="text" value="KA"/>	PACKAGE TYPE	RSC <input type="text"/>					

Customer Information refer sale marketing information

COMPANY NAME	PRODUCT PICTURE
<input type="text"/>	<input type="text"/>
PRODUCT	<input type="text" value="CONNER 50*50*490 MM."/>
DIMENSION MM	L <input type="text"/> W <input type="text"/> H <input type="text"/>
PRODUCT WEIGHT (KG)	WT <input type="text"/>
PRODUCT MATERIAL	PRODUCT CODE
<input type="text" value="CONNER 50*50*490 MM."/>	<input type="text" value="CONNER 50*50*490 MM."/>
PART NO	SKU NO
<input type="text" value="CONNER 50*50*490 MM."/>	<input type="text" value="CONNER 50*50*490 MM."/>

Product Benchmark

EXISTING PROVIDER 1	<input type="text"/>	EXISTING PROVIDER 2	<input type="text"/>
---------------------	----------------------	---------------------	----------------------

Form : Design, Dimension

DESIGN BY

GD3

EXISTING PROVIDER 1	<input type="text"/>	EXISTING PROVIDER 2	<input type="text"/>
---------------------	----------------------	---------------------	----------------------

Function

GD3

EXISTING PROVIDER 1	<input type="text"/>	EXISTING PROVIDER 2	<input type="text"/>
---------------------	----------------------	---------------------	----------------------

Innovation

GD3

EXISTING PROVIDER 1	<input type="text"/>	EXISTING PROVIDER 2	<input type="text"/>
---------------------	----------------------	---------------------	----------------------

Package Cost

	COST BY		COST BY
	<input type="text"/>		<input type="text"/>

MACHINE COST	<input type="text"/>	THB/Pos	nan %THB/Pos	MACHINE COST	<input type="text"/>	THB/Pos	nan %THB/Pos
TRANSPORT COST AND SOLUTION	<input type="text"/>	THB/Pos	nan %THB/Pos	TRANSPORT COST AND SOLUTION	<input type="text"/>	THB/Pos	nan %THB/Pos
TOTAL COST	<input type="text"/>	THB/Pos	nan %THB/Pos	TOTAL COST	<input type="text"/>	THB/Pos	nan %THB/Pos
OVERHEAD COST GDJR (6%)	<input type="text"/>	THB/Pos	nan %THB/Pos	OVERHEAD COST GDJR (6%)	<input type="text"/>	THB/Pos	nan %THB/Pos
MARGIN (INCLUDE MANAGEMENT FEE) (40%)	<input type="text"/>	THB/Pos	nan %THB/Pos	MARGIN (INCLUDE MANAGEMENT FEE) (40%)	<input type="text"/>	THB/Pos	nan %THB/Pos
TOTAL	<input type="text"/>	THB/Pos		TOTAL	<input type="text"/>	THB/Pos	

Close

Page 26

"Be the number one in the packing"



>>>>Follow up R&D

Info FFIC

FFIC **Follow-up R&D**

RESEARCH AND DEVELOPMENT

INPUT DATA

MASTER PLAN

DESIGN CONCEPT

DARWING / MASTER CRAD

SCORDE LINE IMPACK

COST

PROTOTYPE

THE DESIGN OF THE COMPLETE PROCESS

Close

>>>Edit FFIC

CRM

Dashboard GD3

Overview

APPROVE

Approved by DM

APPE

Customer Input Data

Get Requirement

Kick Off

FFIC

Prototype

Quotations

Customer approved

Negotiate pricing

Customer issued PO

Mass Production

Knowledge

CONNER 50*50*490 MM. | FFIC | CONNER 50*50*490 MM.

Back

Approve (Mr.Pichai T.) Design Dept

Approve (Mr.Thanakit K.) R&D Dept

CONNER 50*50*490 MM.

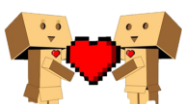
SHOW 30 ENTRIES

NO	PRODUCT NAME	MATERIAL SPEC	BOARD	FLUTE	DESIGN	COST	DUE DATE
1		KA	Single Wall	BC	No	No	20-11-2021

Showing 1 to 1 of 1 entries

Previous 1 Next

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"Be the number one in the packing"



>>>>FFIC

Edit FFIC ×

FFIC **2.เลือก FFIC**

Package Information

PACKAGE CODE: DIMENSION MM: L W H
DRAWING NO: PACKAGE WEIGHT KG: WT
MATERIAL SPEC: KA PACKAGE TYPE: RSC

Customer Information refer sale marketing information

COMPANY NAME: PRODUCT PICTURE:
PRODUCT: CONNER 50*50*490 MM.
DIMENSION MM: L W H
PRODUCT WEIGHT (KG): WT
PACKAGE CODE: CONNER 50*50*490 MM. PACKAGE NAME:
MATERIAL ITEM CODE: CONNER 50*50*490 MM. MATERIAL ITEM NAME: CONNER 50*50*490 MM.

Product Benchmark

EXISTING PROVIDER 1: EXISTING PROVIDER 2:

Form : Design, Dimension

DESIGN BY:
GDJ: Browse... EXISTING PROVIDER 1: Browse... EXISTING PROVIDER 2: Browse...

Function

PICTURE GDJ: Browse... PICTURE PROVIDER 1: Browse... PICTURE PROVIDER 2: Browse...

Innovation

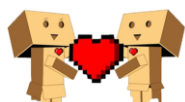
PICTURE GDJ: Browse... PICTURE PROVIDER 1: Browse... PICTURE PROVIDER 2: Browse...

Package Cost

COST BY: COST BY:

Item	Unit	Value	Item	Unit	Value	Item	Unit	Value
MATERIAL (INCLUDE SPEC. QUALITY)	THB/Pos	nan %THB/Pos	MACHINE COST	THB/Pos	nan %THB/Pos	MACHINE COST	THB/Pos	nan %THB/Pos
OVERHEAD COST R&D	THB/Pos	nan %THB/Pos	TRANSPORT COST AND SOLUTION	THB/Pos	nan %THB/Pos	TRANSPORT COST AND SOLUTION	THB/Pos	nan %THB/Pos
MATERIAL HANDLING AND PRODUCTION PROCESS	THB/Pos	nan %THB/Pos	TOTAL COST	THB/Pos	nan %THB/Pos	TOTAL COST	THB/Pos	nan %THB/Pos
TRANSPORT COST AND SOLUTION	THB/Pos	nan %THB/Pos	OVERHEAD COST GD3R (6%)	THB/Pos	nan %THB/Pos	OVERHEAD COST GD3R (6%)	THB/Pos	nan %THB/Pos
TOTAL COST	THB/Pos	nan %THB/Pos	MARGIN (INCLUDE MANAGEMENT FEE) (40%)	THB/Pos	nan %THB/Pos	MARGIN (INCLUDE MANAGEMENT FEE) (40%)	THB/Pos	nan %THB/Pos
OVERHEAD COST GD3R (6%)	THB/Pos	nan %THB/Pos	TOTAL	THB/Pos		TOTAL	THB/Pos	
MARGIN (INCLUDE MANAGEMENT FEE) (40%)	THB/Pos	nan %THB/Pos						
TOTAL	THB/Pos							

Save **4.บันทึก** Close



"Be the number one in the packing"



>>>>Follow up R&D

Edit FFIC

FFIC Follow-up R&D

1.เลือก Follow up R&D

RESEARCH AND DEVELOPMENT

INPUT DATA

MASTER PLAN

DESIGN CONCEPT

DARWING / MASTER CRAD

SCROE LINE IMPACK

COST

PROTOTYPE

THE DESIGN OF THE COMPLETE PROCESS

2.แก้ไข Follow up R&D

3.บันทึก

Save

Close

>Prototype

>> Production prepare prototype

CRM

Dashboard GDJ

Overview

APPROVE

Approved by GM

APPS

Customer Input Data

Get Requirement

Kick Off

FFIC

Prototype

Quotations

Customer approved

Negotiate pricing

Customer issued PO

Mass Production

Knowledge

Production prepare prototype

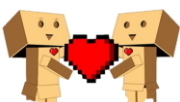
Production prepare prototype

SHOW 10 ENTRIES

SEARCH:

NO#	COMPANY	COMPANY CODE	PACKAGE CODE	TYPE	DUE DATE
1	Customer Test	Test	M1	Re-design	Unready
2	SHISEIDO (THAILAND) CO. Ltd.	SSD	Shiseido (XL) (RSC)	Re-design	Unready
3	SHISEIDO (THAILAND) CO. Ltd.	SSD	Shiseido (L) (RSC)	Re-design	Unready
4	Customer Test	Test	M7	Re-design	Unready
5	CK ENGINEERING PRODUCTS COMPANY LIMITED		JC020	New Design	Unready
6	CK ENGINEERING PRODUCTS COMPANY LIMITED		CONNER 50*50*490 MM.	RSC	Unready
7	CK ENGINEERING PRODUCTS COMPANY LIMITED		CONNER 50*50*100 MM.	RSC	Unready
8	CK ENGINEERING PRODUCTS COMPANY LIMITED		CARTON BOX 180*280*153 MM.	RSC	Unready

1.เลือก





>>> Detail

CRM | APPROVE | Shiseido (XL) (RSC) | Production prepare prototype | Shiseido (XL) (RSC)

Approved by GM [Back] [Approve]

APPS

- Customer Input Data
- Get Requirement
- Kick Off
- FFIC
- Prototype** (2.เลือก)
- Quotations
- Customer approved
- Negotiate pricing
- Customer issued PO
- Mass Production
- Knowledge

SHOW	ENTRIES	NO#	PRODUCT NAME	PACKAGE TYPE	MATERIAL SPEC	PRINT COLOR
10		1	Shiseido (XL) (RSC)	RSC		Black
		2	Partition A		CA	

Showing 1 to 2 of 2 entries [Previous] 1 [Next]

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>>>> Requestion

3. Requestion

Requestion | FFIC

PRODUCT NAME: Shiseido (XL) (RSC) | PRODUCT NUMBER: - | DESIGN ASSESSMENT RESULTS LEVEL: Box,Partition, Process Time: 0 hrs

PACKAGE TYPE: RSC | PRINT COLOR: Black

EXTRUDED PAPER TYPE: | BOARD STYLE: Single Wall | FLUTE TYPE: C

Product Details

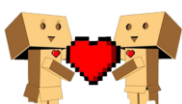
ENHANCEMENT PRODUCT (00) MK	L	W	H	WT (KG.)
Shiseido (XL) (RSC)_S009122911_S02_3PG				
ENHANCEMENT PRODUCT (20) MK	L	W	H	WT (KG.)
	500	330	240	15

Requirement form sale&marketing

- Client
- Prototype (Need prototype 24 Oct 2021) (Sunday 24 October 2021)
- Fitting
- Trial Lot
- Special Order

NOTE DETAILS FOR DECISION

[Close]



"Be the number one in the packing"



>>>> FFIC

Detail
✕

Requestion
 FFIC

3. FFIC

Package Information

PACKAGE CODE: _____ DIMENSION (MM): L _____ W _____ H _____

DRAWING NO: _____ PACKAGE WEIGHT (KG): WT _____

MATERIAL SPEC: _____ PACKAGE TYPE: BSC _____

Customer Information refer sale marketing information

COMPANY NAME: SHIWEED (THAILAND) CO., LTD.

PRODUCT: Shiweed (X) (BSC)

DIMENSION (MM): L 500 W 330 H 240

PRODUCT WEIGHT (KG): WT 15

PRODUCT MATERIAL: Shiweed (X) (BSC) PRODUCT CODE: Shiweed (X) (BSC)

PART NO: - SKU NO: Shiweed (X) (BSC)

Product Benchmark

Form : Design, Dimension

DECOR BY: _____

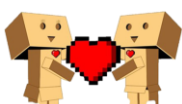
FUNCTION: _____

INNOVATION: _____

PACKAGE COST

MATERIAL (INCLUDE SPEC., QUALITY)		THB/Pcs	MAN %	THB/Pcs	EXISTING PROVIDER 1		EXISTING PROVIDER 2	
OVERHEAD COST (INC)	THB/Pcs		MAN %	THB/Pcs	EXISTING PROVIDER 1		EXISTING PROVIDER 2	
MATERIAL HANDLING AND PRODUCTION PROCESS	THB/Pcs		MAN %	THB/Pcs	EXISTING PROVIDER 1		EXISTING PROVIDER 2	
TRANSPORT COST AND SOLUTION	THB/Pcs		MAN %	THB/Pcs	EXISTING PROVIDER 1		EXISTING PROVIDER 2	
TOTAL COST	THB/Pcs		MAN %	THB/Pcs	COST BY		COST BY	
OVERHEAD COST (INC)	THB/Pcs		MAN %	THB/Pcs	PACKAGING COST		PACKAGING COST	
MARGIN (INCLUDE MANAGEMENT FEE) (MFM)	THB/Pcs		MAN %	THB/Pcs	TRANSPORT COST AND SOLUTION		TRANSPORT COST AND SOLUTION	
TOTAL	THB/Pcs				TOTAL COST		TOTAL COST	
					OVERHEAD COST (INC)		OVERHEAD COST (INC)	
					MARGIN (INCLUDE MANAGEMENT FEE) (MFM)		MARGIN (INCLUDE MANAGEMENT FEE) (MFM)	
					TOTAL		TOTAL	

PRODUCT PICTURE



"Be the number one in the packing"



> Quotations

CRM | Quotations | Quotations

SHOW 10 ENTRIES SEARCH: []

NO#	COMPANY	COMPANY CODE	PACKAGE CODE	TYPE
1	Customer Test	Test	C11	Re-design

Showing 1 to 1 of 1 entries

Previous 1 Next

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>> Customer Detail

CRM | C11 | Quotations > C11

Back Approve

C11

Customer Detail Item Price / Cost Quotation to customer

1.เลือก

COMPANY NAME: Customer Test

COMPANY CODE: Test

BUSINESS TYPE / PRODUCT: Automotive

COMPANY PRODUCT: []

LOCATION: <https://www.google.co.th/maps/place/%E0%B9%B2%E0%B9%A3%E0%B8%9A%E0%B8%B4%E0%B8%99%E0%B8%AA%E0%B8%B1%E0%B8%99+%E0%B8%9A%E0%B9%B8%E0%B8%AD%E0%B8%A7%E0%B8%B4%E0%B8%99/@13.0396126,101.0809638,17z/data=!3m1!4b1!4m5!3m4!1s0x3102c516df9aa3cf:0x706c0448e90400ed!8m2!3d13.0396126!4d101.0831578>

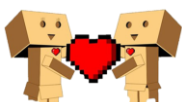
ADDRESS: หมู่ที่ 6 354 ซอยจันทบุรีพัฒนา 2 ซี่งตัน - หมู่บ้านสวน สักกะ ๒๖/๖๖ ตำบลศรีราชา ราชบุรี 20230

PHONE OFFICE: [] CONTACT RELATION: New MONTHLY SALES: []

WORK DAY: [] WORK TIME: []

CONTACT AUTHORITY: Warehouse Management , Implant Management , Sequencing Service .

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"Be the number one in the packing"



>>> Detail

CRM | Dashboard GDJ | Overview | APPROVE | APPS | Quotation

C11 | Quotations > C11

Back | Approve

C11

Item | Price / Cost | Quotation to customer

SHOW 10 ENTRIES | SEARCH:

NO#	PRODUCT NAME	MATERIAL SPEC	BOARD	FLUTE
1	partition A	KA	Single Face	AB
2	partition B	KA	Single Face	AB

Showing 1 to 2 of 2 entries

Previous 1 Next

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>>>> Requestion

Detail

Requestion | FFIC

PRODUCT NAME: partition A | PRODUCT NUMBER: | DESIGN ASSESSMENT RESULTS LEVEL: Box,Partition
Process Time : 0 hrs

PACKAGE TYPE: RSC | PRINT COLOR: White

CORRUGATED PAPER TYPE: KA | BOARD STYLES: Single Face | FLUTE TYPES: AB

Product Details

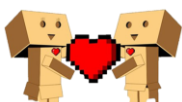
PICTURE PRODUCT:

DIMENSION PRODUCT (OD) MM.
L: 10 | W: 10 | H: | WT (KG.):

DIMENSION PRODUCT (ID) MM.
L: | W: | H: | WT (KG.):

Requirement form sale&marketing

DWG
 Cost
 Prototype
 Fitting
 Trial Lot
 Special Order



"Be the number one in the packing"



>>>> FFIC

Default

Requirement
 FFIC

Package Information

PACKAGE CODE: _____

CONNECTION PAPER: L _____ W _____ H _____

DRAWING NO: _____

PACKAGE WEIGHT KG: WT _____

MATERIAL SPEC: _____

PACKAGE TYPE: _____

RSC: _____

Customer Information refer sale marketing information

COMPANY NAME: SHIENCO (THAILAND) CO., LTD.

PRODUCT: Shields (OL) (RSC)

CONNECTION PAPER: L 300 W 330 H 240

PRODUCT WEIGHT (KG): WT 35

PRODUCT MATERIAL: Shields (OL) (RSC) PRODUCT CODE: Shields (OL) (RSC)

PART NO: _____ SKU NO: _____

SHIENCO (OL) (RSC)

PRODUCT PICTURE:

Product Benchmark

Form - Design, Dimension

DESIGN BY: _____

Function: _____

Innovation: _____

Package Cost

MATERIAL (INCLUDE SPEC., QUALITY)	THB/PCS	MAN %	THB/PCS
OVERHEAD COST (R&D)	THB/PCS	MAN %	THB/PCS
MATERIAL HANDLING AND PRODUCTION PROCESS	THB/PCS	MAN %	THB/PCS
TRANSPORT COST AND SOLUTION	THB/PCS	MAN %	THB/PCS
TOTAL COST	THB/PCS	MAN %	THB/PCS
OVERHEAD COST (G&M)	THB/PCS	MAN %	THB/PCS
MARGIN (INCLUDE MANAGEMENT FEE (MNF))	THB/PCS	MAN %	THB/PCS
TOTAL	THB/PCS		

PACKING COST	THB/PCS	MAN %	THB/PCS
TRANSPORT COST AND SOLUTION	THB/PCS	MAN %	THB/PCS
TOTAL COST	THB/PCS	MAN %	THB/PCS
OVERHEAD COST (G&M)	THB/PCS	MAN %	THB/PCS
MARGIN (INCLUDE MANAGEMENT FEE (MNF))	THB/PCS	MAN %	THB/PCS
TOTAL	THB/PCS		

EXISTING PROVIDER 1: _____

EXISTING PROVIDER 2: _____

EXISTING PROVIDER 3: _____

EXISTING PROVIDER 4: _____

EXISTING PROVIDER 5: _____

COST BY: _____

COST BY: _____

COST BY: _____

COST BY: _____

COST BY: _____

Close

>> Price / Cost

CRM

Dashboard (G03)

Overview

Approved by GH

FFIC

Prototype

Quotations

Customer approved

Negotiate pricing

Customer issued PO

Mass Production

Knowledge

C11 | Quotations > C11

Back Approve

C11

Customer Detail Item Price / Cost Quotation to customer

Save

MATERIAL ITEM NAME	COMPARE RESULT				COMPARE SELLING PRICE	
	Q03	SUP1	SUP2	SELLING PRICE CONFIRMED	% MARGIN	
partition A	45.64	29.68	32.10	45.64	10	
partition B	45.64	29.68	32.65	45.64	10	

MATERIAL ITEM NAME	Q03										SUPPLIER 1								
	MATERIAL	OVERHEAD COST (R&D)	HANDLING & PROCESS	TRANSPORT & VMI	SUB TOTAL	OVERHEAD COST (G&M)	MARGIN (40%)	TOTAL	SELLING PRICE	MARGIN	COST	TRANSPORT & VMI	SUB TOTAL	OVERHEAD COST (G&M)	MARGIN (40%)	TOTAL	SELLING PRICE	MARGIN	COST
partition A	10	10	10	10	40	2.40	16.96	69.36	45.64	10	10	10	30	1.20	8.48	29.68	29.68	40	10
partition B	10	10	10	10	40	2.40	16.96	69.36	45.64	10	10	10	30	1.20	8.48	29.68	29.68	40	11

COMMENT

MATERIAL ITEM NAME	SALES/MARKETING
partition A	test comment
partition B	test comment

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"Be the number one in the packing"



>> Quotation to customer

Annotations in Thai:

- ย้อนกลับ (Back)
- อนุมัติ (Approve)
- อัปโหลดไฟล์ (Upload Files)
- คลิกเพื่อดาวน์โหลด (Click to download)

Form fields and buttons:

- Back
- Approve
- Customer Detail
- Item
- Price / Cost
- Quotation to customer
- Upload Quotations
- REF20211191201
- QUOTATION SUBJECT: sample
- VMI: VMI
- DATE UPDATE: 19-11-2021
- FILE QUOTATIONS: REF20211191201_sample.pdf
- FILE DRAWING: REF20211191201_sample.pdf
- Cancel
- Yes, approve it!

Annotations in Thai:

- อนุมัติหรือ ยกเลิก (Approve or Cancel)

Form fields and buttons:

- QUOTATION SUBJECT
- CHOOSE: VMI No VMI
- UPLOAD FILES QUOTATIONS: Browse...
- UPLOAD FILES DRAWING: Browse...
- Success
- Cancel

> Customer Approved

>> Prototype and drawing approved by customer

Annotations in Thai:

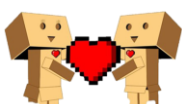
- เลือกลูกค้า (Select customer)

Table data:

NO#	COMPANY	COMPANY CODE	PACKAGE CODE	TYPE
1	Customer Test	Test	C11	Re-design

Other elements:

- SHOW: 10 ENTRIES
- SEARCH: []
- Showing 1 to 1 of 1 entries
- Previous 1 Next
- Customer approved (highlighted in sidebar)





>> Customer Detail

CRM | Dashboard GDDJ | Overview | APPROVE | Approved by GM | APPS | Customer Input Data | Get Requirement | Kick Off | FFIC | Prototype | Quotations | **Customer approved** | Negotiate pricing | Customer issued PO | Mass Production | Knowledge

C11 | Prototype and drawing approved by customer > C11

Back | Approve

C11

Customer Detail | Item | Prototype and drawing approved by customer

COMPANY NAME: Customer Test | COMPANY CODE: Test | BUSINESS TYPE / PRODUCT: Automotive

COMPANY LOGO: No image | COMPANY PRODUCT: No image

LOCATION: <https://www.google.co.th/maps/place/%E0%B9%82%E0%B8%A3%E0%B8%9A%E0%B8%B4%E0%B8%99%E0%B8%AA%E0%B8%B1%E0%B8%99+%E0%B8%9A%E0%B9%88%E0%B8%AD%E0%B8%A7%E0%B8%B4%E0%B8%99/@13.0396126,101.0809638,17z/data=!3m1!4b1!4m5!3m4!1s0x3102c516df9aa3cf:0x706c0448e90400ed!8m2!3d13.0396126!4d101.0831578>

ADDRESS: 6354 ถนนสุขุมวิท ซอย 11 แขวงคลองตันเหนือ เขตวัฒนา กรุงเทพมหานคร 10110

PHONE OFFICE: | CONTACT RELATION: New | MONTHLY SALES: | WORK DAY: | WORK TIME: | CONTACT AUTHORITY: Warehouse Management , Implant Management , Sequencing Service ,

>> Item

>>>Detail

CRM | Dashboard GDDJ | Overview | APPROVE | Approved by GM | APPS | Customer Input Data | Get Requirement | Kick Off | FFIC | Prototype | Quotations | **Customer approved** | Negotiate pricing | Customer issued PO | Mass Production | Knowledge

C11 | Prototype and drawing approved by customer > C11

Back | Approve

C11

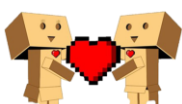
Customer Detail | **Item** | Prototype and drawing approved by customer

SHOW: 10 ENTRIES | SEARCH: |

No#	PRODUCT NAME	MATERIAL SPEC	BOARD	FLUTE
1	partition A	KA	Single Face	AB
2	partition B	KA	Single Face	AB

Showing 1 to 2 of 2 entries | Previous 1 Next

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"Be the number one in the packing"



>>>>Requestion & FFIC

Detail

Requestion FFIC

PRODUCT NAME: partition A
PRODUCT NUMBER: [Empty]
DESIGN ASSESSMENT RESULTS LEVEL: Box,Partition
Process Time: 0 hrs

PACKAGE TYPE: RSC
PRINT COLOR: White

CORRUGATED PAPER TYPE: KA
BOARD STYLES: Single Face
FLUTE TYPES: AB

Product Details
PICTURE PRODUCT: [Empty]

DIMENSION PRODUCT (OD) MM:
L: 10 W: 10 H: [Empty] WT (KG.): [Empty]

DIMENSION PRODUCT (ID) MM:
L: [Empty] W: [Empty] H: [Empty] WT (KG.): [Empty]

Requirement form sale&marketing
 DWG
 Cost
 Prototype
 Fitting
 Trial Lot
 Special Order

MORE DETAILS FOR DESIGN: [Empty]

Close

Detail

Requestion FFIC

Package Information
PACKAGE CODE: [Empty]
DRAWING NO: [Empty]
INTERNAL SPEC: [Empty]

CONNECTION MM:
L: [Empty] W: [Empty] H: [Empty]

PACKAGE WEIGHT KG:
WT: [Empty]

PACKAGE TYPE:
RSC

Customer information refer sale marketing information
COMPANY NAME: [Empty]
SHELFIELD (THAILAND) CO.,LTD.
PRODUCT: [Empty]
SHELFIELD (DL) (RSC): [Empty]

CONNECTION MM:
L: 500 W: 330 H: 240

PRODUCT WEIGHT (KG):
WT: 33

PRODUCT MATERIAL: [Empty]
SHELFIELD (DL) (RSC): [Empty]

PRODUCT CODE: [Empty]
SHELFIELD (DL) (RSC): [Empty]

PRINT NO: [Empty]
SHELFIELD (DL) (RSC): [Empty]

PRODUCT PICTURE:

Product Benchmark

Form : Design, Dimension
DESIGN BY: [Empty]

Function
DESIGN BY: [Empty]

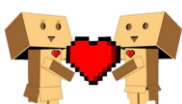
Innovation
DESIGN BY: [Empty]

Package Cost

INTERNAL (INCLUDE SPEC., QUALITY)	THB/Pcs	MAN %	THB/Pcs	EXISTING PROCESSOR 1	EXISTING PROCESSOR 2
OVERHEAD COST 980	THB/Pcs	MAN %	THB/Pcs	EXISTING PROCESSOR 1	EXISTING PROCESSOR 2
INTERNAL HANDLING AND PRODUCTION PROCESS	THB/Pcs	MAN %	THB/Pcs	EXISTING PROCESSOR 1	EXISTING PROCESSOR 2
TRANSPORT COST AND SOLUTION	THB/Pcs	MAN %	THB/Pcs	EXISTING PROCESSOR 1	EXISTING PROCESSOR 2
TOTAL COST	THB/Pcs	MAN %	THB/Pcs	EXISTING PROCESSOR 1	EXISTING PROCESSOR 2
OVERHEAD COST 6039 (MAN)	THB/Pcs	MAN %	THB/Pcs	EXISTING PROCESSOR 1	EXISTING PROCESSOR 2
WASTE (INCLUDE MANAGEMENT FEE) (MAN)	THB/Pcs	MAN %	THB/Pcs	EXISTING PROCESSOR 1	EXISTING PROCESSOR 2
TOTAL	THB/Pcs	MAN %	THB/Pcs	EXISTING PROCESSOR 1	EXISTING PROCESSOR 2

MACHINE COST: [Empty] THB/Pcs MAN % THB/Pcs
TRANSPORT COST AND SOLUTION: [Empty] THB/Pcs MAN % THB/Pcs
TOTAL COST: [Empty] THB/Pcs MAN % THB/Pcs
OVERHEAD COST 6039 (MAN): [Empty] THB/Pcs MAN % THB/Pcs
WASTE (INCLUDE MANAGEMENT FEE) (MAN): [Empty] THB/Pcs MAN % THB/Pcs
TOTAL: [Empty] THB/Pcs

Close



"Be the number one in the packing"



>> Prototype and drawing approved by customer

CRM | C11 | Prototype and drawing approved by customer | C11

Dashboard GDJ | Overview | APPROVE | Approved by GM | APPS | Customer Input Data | Get Requirement | Kick Off | FFIC | Prototype | Quotations

Upload File Customer

Are you sure?

Cancel Yes, approve it!

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Upload File Customer

UPLOAD FILES

Browse...

REMARKS

บันทึกหรือยกเลิก

Success Cancel

>Customer pricing

>> Customer negotiate pricing

CRM | Customer negotiate pricing | Customer negotiate pricing

Dashboard GDJ | Overview | APPROVE | Approved by GM | APPS | Customer Input Data | Get Requirement | Kick Off | FFIC | Prototype | Quotations | Customer approved | Negotiate pricing

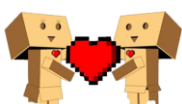
SHOW 10 ENTRIES

NO#	COMPANY	COMPANY CODE	PACKAGE CODE	TYPE
1	Customer Test	Test	C11	Re-design

Showing 1 to 1 of 1 entries

Previous 1 Next

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"Be the number one in the packing"



>>>Customer Detail

CRM Dashboard GDD Overview APPROVE Approved by GM APPS Customer Input Data Get Requirement Kick Off FFIC Prototype Quotations Customer approved Negotiate pricing Customer issued PO Mass Production Knowledge

เลือกลูกค้า

C11 Customer negotiate pricing Back Approve

C11

Customer Detail Item Quotation to customer

COMPANY NAME: Customer Test
COMPANY CODE: Test
BUSINESS TYPE / PRODUCT: Automotive
COMPANY PRODUCT: [Image]
LOCATION: [Google Map]
ADDRESS: 6/354 ม.บางพลีใหญ่ 1 ตำบลบางพลีใหญ่ อำเภอบางพลี จังหวัดสมุทรปราการ 10720
PHONE OFFICE: [Field]
CONTACT RELATION: New
MONTHLY SALES: [Field]
WORK DAY: [Field]
WORK TIME: [Field]
CONTACT AUTHORITY: Warehouse Management, Implant Management, Sequencing Service

>>>Item

>>>>Detail

CRM Dashboard GDD Overview APPROVE Approved by GM APPS Customer Input Data Get Requirement Kick Off FFIC Prototype Quotations Customer approved Negotiate pricing Customer issued PO Mass Production Knowledge

C11 Customer negotiate pricing C11 Back Approve

C11

Customer Detail Item Quotation to customer

SHOW 10 ENTRIES SEARCH: [Field]

NO#	PRODUCT NAME	MATERIAL SPEC	BOARD	FLUTE
1	partition A	KA	Single Face	AB
2	partition B	KA	Single Face	AB

Showing 1 to 2 of 2 entries Previous 1 Next

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>>>>>Question

Question FFIC

PRODUCT NAME: partition A
PRODUCT NUMBER: [Field]
DESIGN ASSESSMENT RESULTS LEVEL: Box_Partition
Process Time: 0 hrs

PACKAGE TYPE: RSC
PRINT COLOR: White

CORRUGATED PAPER TYPE: KA
BOARD STYLES: Single Face
FLUTE TYPES: AB

Product Details

DIMENSION PRODUCT (D0) MM	W	H	WT (KG.)
L: 10	10		

DIMENSION PRODUCT (D1) MM	W	H	WT (KG.)
L: [Field]	[Field]	[Field]	[Field]

Requirement form sale&marketing

DWG

Cost

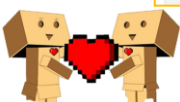
Prototype

Fitting

Trial Lot

Special Order

MORE DETAILS FOR DESIGN



"Be the number one in the packing"



>>>>FFIC

Detail

Requirement FFIC

Package Information

PACKAGE CODE: _____

CONNECTION W: _____ W _____ H _____

PACKAGE WEIGHT KG: _____ WT _____

PACKAGE TYPE: _____ RSC _____

Customer Information refer sale marketing information

COMPANY NAME: SHIBEDCO (THAILAND) CO. LTM.

PRODUCT: SHIBEDCO (OIL) (RSC)

CONNECTION W: L: 300 W: 330 H: 245

PRODUCT WEIGHT (KG): WT: 15

PRODUCT MATERIAL: SHIBEDCO (OIL) (RSC) PRODUCT CODE: SHIBEDCO (OIL) (RSC)

PART NO: _____ SKU NO: _____ SHIBEDCO (OIL) (RSC)

PRODUCT PICTURE:

Product Benchmark

Form : Design, Dimension

DECOR BY: _____

Function: _____

Innovation: _____

Package Cost

Item	Unit	Price	Rate %	Total Price
MATERIAL (INCLUDE SPEC., QUALITY)	THB/Pcs		nan %	THB/Pcs
OVERHEAD COST (R&D)	THB/Pcs		nan %	THB/Pcs
MATERIAL HANDLING AND PRODUCTION PROCESS	THB/Pcs		nan %	THB/Pcs
TRANSPORT COST AND SOLUTION	THB/Pcs		nan %	THB/Pcs
TOTAL COST	THB/Pcs		nan %	THB/Pcs
OVERHEAD COST (M&M)	THB/Pcs		nan %	THB/Pcs
MARGIN (INCLUDE MANAGEMENT FEE) (MFM)	THB/Pcs		nan %	THB/Pcs
TOTAL	THB/Pcs			THB/Pcs

Close

>>>Quotation to Customer

CRM

Dashboard GDJ

Overview

APPROVE

Approved by GM

APPS

Customer Input Data

Get Requirement

Kick Off

FFIC

Prototype

C11 | Customer negotiation pricing > C11

ย้อนกลับ (Back) | Approve (อนุมัติ)

Are you sure?

Cancel | Yes, approve it!

Customer Detail | Item | **Quotation to customer**

Upload Quotations

REF202111191201

QUOTATION SUBJECT: sample

VMI: VMI | DATE UPDATE: 19-11-2021

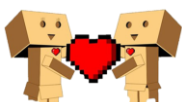
FILE QUOTATIONS: REF202111191201_sample.pdf

FILE DRAWING: REF202111191201_sample.pdf

บันทึกหรือยกเลิก (บันทึกหรือยกเลิก) | Success | Cancel

ฉบับทดลองไฟล์ (ฉบับทดลองไฟล์)

Version 1.0.0



"Be the number one in the packing"



>Customer issued PO

CRM Dashboard GDDJ Overview

APPROVE Approved by GM

APPS

- Customer Input Data
- Get Requirement
- Kick Off
- FFIC
- Prototype
- Quotations
- Customer approved
- Negotiate pricing
- Customer issued PO**
- Mass Production
- Knowledge

Customer issued PO | Customer issued PO

SHOW 10 ENTRIES SEARCH:

NO#	COMPANY	COMPANY CODE	NUMBER OF PACKAGES
1	Customer Test	Test	2

Showing 1 to 1 of 1 entries

Previous 1 Next

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>>Customer

CRM Dashboard GDDJ Overview

APPROVE Approved by GM

APPS

- Customer Input Data
- Get Requirement
- Kick Off
- FFIC
- Prototype
- Quotations
- Customer approved
- Negotiate pricing
- Customer issued PO**
- Mass Production
- Knowledge

Customer Test | Customer issued PO | Customer Test

Back

Customer Test

Customer Package Code Customer issued PO

COMPANY NAME: Customer Test

COMPANY CODE: Test

BUSINESS TYPE / PRODUCT: Automotive

COMPANY LOGO: No image

COMPANY PRODUCT: No image

LOCATION: <https://www.google.com/maps/place/1%E0%B9%82%E0%B8%A3%E0%B8%9A%E0%B8%B4%E0%B8%99%E0%B8%AA%E0%B8%B1%E0%B8%99%E0%B8%9A%E0%B8%9A%E0%B8%9A%E0%B8%AD%E0%B8%A7%E0%B8%B4%E0%B8%99/@13.0394125,101.0809438,17z/data=!3m1!1e3!1s0x3102c516df9aa3ef00706c0448e90400ed8m2!3d13.039612614d101.0831578>

ADDRESS: หมู่ 6 354 ถนนสุขุมวิท ซอย 100-บางนา กรุงเทพมหานคร 10260

PHONE OFFICE: CONTACT RELATION: New MONTHLY SALES:

WORK DAY: Monday - Friday WORK TIME: 08.00 - 17.00

CONTACT AUTHORITY: Warehouse Management, Implant Management, Sequencing Service.

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>>Package code

CRM Dashboard GDDJ Overview

APPROVE Approved by GM

APPS

- Customer Input Data
- Get Requirement
- Kick Off
- FFIC
- Prototype
- Quotations
- Customer approved
- Negotiate pricing
- Customer issued PO**
- Mass Production
- Knowledge

Customer Test | Customer issued PO | Customer Test

Back

Customer Test

Customer Package Code Customer issued PO

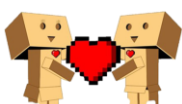
SHOW 10 ENTRIES SEARCH:

NO#	PACKAGE CODE	TYPE	PCS	VOLUME	BAHT	ITEM
1	M9	Re-design				
2	C11	Re-design				

Showing 1 to 2 of 2 entries

Previous 1 Next

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"Be the number one in the packing"



>>> Info PO & Update PO

Customer Test

NO#	PO CODE	PACKAGE
1	BDL20211100201RV.00	M8,
2	BDL20211100201RV.00	M10,

Info PO

BDL20211100201RV.00

PACKAGE CODE: M10,

FILE: BDL20211100201RV.00_1_sample.pdf

REMARKS:

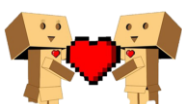
Update PO

PACKAGE: M8,

NEW FILE UPLOAD: [Browse...]

REMARKS:

Update



"Be the number one in the packing"



>Mass production

CRM Dashboard GDDJ Overview

APPROVE Approved by GM

APPS Customer Input Data Get Requirement Kick Off เลือกลูกค้า FFIC Prototype Quotations Customer approved Negotiate pricing Customer issued PO Mass Production Knowledge

Mass production | Mass production

SHOW 10 ENTRIES SEARCH:

NO#	COMPANY	COMPANY CODE	TYPE	PACKAGE CODE
1	Customer Test	Test	Re-design	M1
2	Customer Test	Test	New Design	M2
3	SHISEIDO (THAILAND) CO. Ltd.	SSD	Re-design	Shiseido (XL) (RSC)
4	Customer Test	Test	Re-design	M10
5	CK ENGINEERING PRODUCTS COMPANY LIMITED		New Design	J0020
6	KYB Steering (Thailand) Co.,Ltd	KYB	Re-design	9097

Showing 1 to 6 of 6 entries

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>>Customer

CRM Dashboard GDDJ Overview

APPROVE Approved by GM

APPS Customer Input Data Get Requirement Kick Off FFIC Prototype Quotations Customer approved Negotiate pricing Customer issued PO Mass Production Knowledge

Shiseido (XL) (RSC) | Customer issued PO - Shiseido (XL) (RSC)

Back

Customer Item

COMPANY NAME SHISEIDO (THAILAND) CO. Ltd. COMPANY CODE SSD BUSINESS TYPE / PRODUCT Stationary & Home office supply

COMPANY LOGO SHISEIDO COMPANY PRODUCT Warehouse 335/6 Moo 9 Bangna Trad Km 19, Bang Cha Loeng, Bangplee, Samutprakarn 10540

LOCATION <https://goo.gl/maps/dPoznkzYSJZTtdnR7> ADDRESS Warehouse 335/6 Moo 9 Bangna Trad Km 19, Bang Cha Loeng, Bangplee, Samutprakarn 10540

PHONE OFFICE 02-7509173 CONTACT RELATION Sale Connection MONTHLY SALES 90,000 mm

WORK DAY Monday-Friday WORK TIME 8:00- 17:00 hr.

CONTACT AUTHORITY Array, Array, Array, Array,

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>>Item

CRM Dashboard GDDJ Overview

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APPS Customer Input Data Get Requirement Kick Off FFIC Prototype Quotations Customer approved Negotiate pricing

Shiseido (XL) (RSC) | Customer issued PO - Shiseido (XL) (RSC)

Back

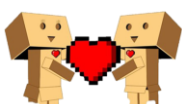
Customer Item

SHOW 10 ENTRIES SEARCH:

NO#	PRODUCT NAME	MATERIAL SPEC	BOARD	FLUTE
1	Shiseido (XL) (RSC)		Single Wall	C
2	Partition A	CA		

Showing 1 to 2 of 2 entries

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"Be the number one in the packing"



>>>Requestion

Requestion
FFIC

Shiseido (XL) (RSC)

PACKAGE TYPE: RSC

CONBULGATED PAPER TYPE

PRODUCT NUMBER: -

PRINT COLOR: Black

BOARD STYLES: Single Wall


DESIGN ASSESSMENT RESULTS LEVEL: Box_Partition

Process Time: 0 hrs

FILTE TYPES: C

Product Details

PICTURE PRODUCT: Shiseido (XL) (RSC)_1009122931_SSD.JPG



DIMENSION PRODUCT (OD) (MM)		WT (KG.)	
L	W	H	
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
DIMENSION PRODUCT (SD) (MM)		WT (KG.)	
L	W	H	
500	330	240	15

Requirement form sale&marketing

DWG

Cost

Prototype

Fitting

Trial Lot

Special Order

Need prototype 16 Oct 2021 Sunday 24 October 2021

MORE DETAILS FOR DESIGN

Close

>>>FFIC

Requestion
FFIC

Package Information

PACKAGE CODE

DRAWING NO

MATERIAL SPEC

DIMENSION MM: L W H

PACKAGE WEIGHT KG: WT

PACKAGE TYPE: RSC

Customer Information refer sale marketing information

COMPANY NAME: SHISEIDO (THAILAND) CO. Ltd.

PRODUCT: Shiseido (XL) (RSC)

DIMENSION MM: L 500 W 330 H 240

PRODUCT WEIGHT (KG): WT 15


PRODUCT MATERIAL: Shiseido (XL) (RSC)

PART NO: -

PRODUCT CODE: Shiseido (XL) (RSC)

SKU NO: Shiseido (XL) (RSC)

PRODUCT PICTURE



Product Benchmark

Form : Design, Dimension

DESIGN BY

EXISTING PROVIDER 1

EXISTING PROVIDER 2

Function

EXISTING PROVIDER 1

EXISTING PROVIDER 2

Innovation

EXISTING PROVIDER 1

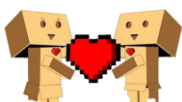
EXISTING PROVIDER 2

Package Cost

COST BY

COST BY

MATERIAL (INCLUDE SPEC., QUALITY)





>Knowledge

CRM

- Dashboard GDJ
- Overview
- APPROVE
- Approved by GM
- APPS
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ABT00254 Available

Knowledge | Knowledge

Model Process Flow (Quotation)

PROCESS	PERIOD (CALENDAR EXCLUDED SAT-SUN)	DOCUMENT/FORM
1. Keep Information	Start	1. Input & Data Form 2. FFIC Form
2. Kick-off product meeting	N	1. Input & Data Form 2. FFIC Form 3. Customer drawing (if have) 4. Feasibility Review Form
3. Design	N+2(Re-design) N+4(New-Design)	1. GDJM Drawing format 2. Impact Form 3. BOM List Form 4. FFIC Form 5. Pre-Quotation Form
4. NPDVC Review(Sale Mgr.)	N+3(Re-design) N+5(New-Design)	1. Input & Data Form 2. FFIC Form 3. GDJM Drawing/Art Work 4. Pre-Quotation Form
5. GM Approved	N+3(Re-design) N+5(New-Design)	1. Input & Data Form 2. FFIC Form 3. GDJM Drawing/Art Work
6. Prototype	N+5(Re-design) N+7(New-Design)	1. GDJM Drawing (R&D, Customer or Sale approved) 2. Impact File
7. Submit Quotation	N+4(Re-design) N+6(New-Design)	1. GDJR Quotation Form 2. GDJM Drawing/Art Work
8. Follow UP Status		1. Follow Up Form 2. FFIC Update List 3. VMI Min/Max Usage Template
9. Customer issued PO	D	1. Customer Purchase Order
10. Mass Production Meeting	D+2	1. Production Plan Template 2. FFIC Update List
11. Add Vendor/Customer	D+3	1. GDJR company document 2. Customer company document

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